

---

Industrial Waste Management Division – LA Industry

# Business Resource & Incentive Guide

LA Industry's guide to savings



2017



# Acknowledgements

This project is made possible through the support of the following partners:



## Disclaimer

The material presented in this document is distributed by the City of Los Angeles (CLA) as an information source only. It is made available with the understanding that the CLA is not engaged in rendering professional advice. Users should obtain any appropriate professional advice relevant to their specific circumstances. While the CLA makes every reasonable effort to ensure the currency and accuracy of the information, the CLA makes no specific statement, representation or warranty about the accuracy or completeness of the information contained in this document and it may be subject to change without notice.

*As a covered entity under Title II of the Americans with Disabilities Act, the City of Los Angeles does not discriminate on the basis of disability and, upon request, will provide reasonable accommodation to ensure equal access to its programs, services, and activities.*

# Contents

## Local

CITY OF LOS ANGELES  
CITY OF LOS ANGELES PUBLIC WORKS DEPARTMENT / DEPARTMENT OF WATER AND POWER (LADWP)  
DEPARTMENT OF WATER AND POWER (LADWP)  
METROPOLITAN WATER DISTRICT / DEPARTMENT OF WATER AND POWER (LADWP)  
PORT OF LOS ANGELES  
SOUTH COAST AIR QUALITY MANAGEMENT DISTRICT (SCAQMD)  
SOUTHERN CALIFORNIA GAS COMPANY (SOCALGAS)

## State

CALIFORNIA DEPARTMENT OF TOXIC SUBSTANCES CONTROL (DTSC)  
CALIFORNIA ENERGY COMMISSION  
CALIFORNIA ENVIRONMENTAL PROTECTION AGENCY'S AIR RESOURCES BOARD  
CALIFORNIA GOVERNOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT  
CALIFORNIA INFRASTRUCTURE AND ECONOMIC DEVELOPMENT BANK (IBANK)  
CALIFORNIA PUBLIC UTILITIES COMMISSION  
CALIFORNIA STATE BOARD OF EQUALIZATION  
CALIFORNIA STATE TREASURER'S OFFICE / CALIFORNIA POLLUTION CONTROL FINANCING AUTHORITY (CPCFA)  
CALIFORNIA STATE TREASURER'S OFFICE / CALIFORNIA POLLUTION CONTROL FINANCING AUTHORITY (CPCFA)  
STATE OF CALIFORNIA FRANCHISE TAX BOARD  
THE CALIFORNIA DEPARTMENT OF TRANSPORTATION (CALTRANS)

## Federal

ENVIRONMENTAL PROTECTION AGENCY (EPA)  
FEDERAL FINANCING ASSISTANCE & GRANT OPPORTUNITIES  
U.S. DEPARTMENT OF COMMERCE / ECONOMIC DEVELOPMENT ADMINISTRATION (EDA)  
U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT (HUD)  
U.S. DEPARTMENT OF INTERIOR  
U.S. DEPARTMENT OF TRANSPORTATION

U.S. DEPARTMENT OF VETERANS AFFAIRS

U.S. SMALL BUSINESS ADMINISTRATION (SBA)

UNITED STATES DEPARTMENT OF LABOR / EMPLOYMENT AND TRAINING  
ADMINISTRATION

## Local

### AGENCY

CITY OF LOS ANGELES

### City of Los Angeles Business Tax Holiday for New Businesses

The New Business Tax Holiday exempts any new business earning less than \$500,000 annually from paying City of Los Angeles business taxes during its first two years of operation. In order to qualify for any business tax exemptions, the business will need to register and file their tax returns with the City of Los Angeles' Office of Finance before the annual deadline and have less than \$500,000 in annual receipts.

### ELIGIBILITY

Please remember that in order to qualify for this exemption, a small business must have tax measures that do not exceed \$100,000 for the 2008 renewal in taxable and nontaxable gross receipts from within and out of the City of Los Angeles (worldwide). No tax is required to be paid by any small business, provided that the small business files a timely renewal. Taxpayers who do not file a renewal timely under LAMC Section 21.29 are considered delinquent and will not qualify for the small business exemption.

### ADDITIONAL INFORMATION

<http://business.lacity.org/content/city-los-angeles-business-tax-holiday-new-businesses>

## Local

### AGENCY

CITY OF LOS ANGELES

### L.A. Minority Business Development Agency (MBDA)

The Minority Business Development Agency (MBDA) Business Center in Los Angeles is a program of USC Civic Engagement and Economic Development. The program is funded by the U.S. Department of Commerce through the Minority Business Development Agency and has been hosted at USC since 1996.

### ELIGIBILITY

Minority-owned businesses, minimum annual revenue of \$1m or green technology, complete and signed Client Engagement Form, payment of membership fees

### ADDITIONAL INFORMATION

<http://www.mbdalosangeles.org/>

## Local

### AGENCY

CITY OF LOS ANGELES

### Los Angeles Clean Cities Coalition

The Los Angeles Clean Cities Coalition works with vehicle fleets, fuel providers, community leaders, and other stakeholders to reduce petroleum use in transportation. Financial opportunities for the reduction in petroleum consumption by use of renewable energy sources.

### ELIGIBILITY

Businesses who purchase or lease zero emission or plug-in hybrid vehicles.

### ADDITIONAL INFORMATION

[https://www.lacitysan.org/san/faces/home/portal/s-lsh-es/s-lsh-es-si/s-lsh-es-si-cc?\\_afLoop=14329800555817134&\\_afWindowMode=0&\\_afWindowId=zmwj8gswm\\_62#!%40%3F\\_afWindowId%3Dzmwj8gswm\\_62%26\\_afLoop%3D14329800555817134%26\\_afWindowMode%3D0%26\\_adf.ctrl-state%3Dzmwj8gswm\\_126](https://www.lacitysan.org/san/faces/home/portal/s-lsh-es/s-lsh-es-si/s-lsh-es-si-cc?_afLoop=14329800555817134&_afWindowMode=0&_afWindowId=zmwj8gswm_62#!%40%3F_afWindowId%3Dzmwj8gswm_62%26_afLoop%3D14329800555817134%26_afWindowMode%3D0%26_adf.ctrl-state%3Dzmwj8gswm_126)

## Local

### AGENCY

CITY OF LOS ANGELES

### Small Business Loan Program

Economic and Workforce Development Department (EWDD) designed the Small Business Loan Program in order to provide financing to viable small businesses that private lenders cannot accommodate. Whether, your business is a Start-Up or an existing business that would like to expand, loan funds can be used for reasonable and eligible business operation costs, including, but not limited to, inventory, equipment, working capital and leaseholder improvements. The ultimate goal of the Small Business Loan Program is job creation and the borrower is required to create jobs in the City of Los Angeles.

### ELIGIBILITY

Businesses must satisfy all the following eligibility criteria:

- Annual revenue not to exceed \$10 million
- Create one permanent full-time equivalent job for every \$35,000 in financial assistance received
- Of the total jobs created, 51% of them need to be fulfilled or made available to low and moderate-income people

General financing terms:

- Loan Amount: \$50,000 - \$500,000
- Term/Amortization: 3-10 years
- Minimum Owner Equity: 10% Rate: 2.5% + 10 Year US Treasury Note Rate
- Collateral and/or guaranty required
- \$250 Non-refundable Application Fee
- 2.6% Loan Fee - can be financed through the loan

### ADDITIONAL INFORMATION

<http://ewddlacity.com/index.php/development/business-financing>



## Local

### AGENCY

CITY OF LOS ANGELES

### The City of Los Angeles Green Business Program

The City of Los Angeles Green Business Program (LAGBP) has two simple goals: to provide resources that help businesses become greener and more sustainable in everything they do, and to receive recognition for their achievements with an official certification.

### ELIGIBILITY

Our certification program is available to office, retail, restaurant and automotive businesses located in the City of Los Angeles in a commercial building.

### ADDITIONAL INFORMATION

<http://www.greenbizla.org/>

## Local

### AGENCY

CITY OF LOS ANGELES

### Use Tax Rebate Program

The Use Tax Rebate Program was developed to offer businesses a rebate of 20% on the additional Use Tax collected by the California State Board of Equalization for the City of Los Angeles. This additional Use Tax is equivalent to about 67.5% of the 1% of the Use Tax allocated to the City of Los Angeles that you paid to your vendor. Currently, the California State Board of Equalization allocates to the City only about 32.5% instead of 100% of the 1% local share of the Use Tax you paid to your vendor. These additional funds for the City will benefit public safety, parks, libraries, and a variety of other services.

### ELIGIBILITY

Any business can qualify if they have had purchases subject to Use Tax in the amount of \$500,000 in a 12-month period prior to permit application. All governmental entities qualify automatically. The City of Los Angeles has one and the community benefits from its use.

### ADDITIONAL INFORMATION

<http://finance.lacity.org/use-tax-rebate-program>

## Local

### **AGENCY**

CITY OF LOS ANGELES PUBLIC WORKS DEPARTMENT / DEPARTMENT OF WATER AND POWER (LADWP)

### **City Plants**

The City Plants Program provides free shade trees for residents and property owners in Los Angeles to promote the planting of trees to improve building energy efficiency. This is a joint program implemented by LA Department of Public Works and supported by LADWP. Through this partnership, CP is able to provide free shade trees for residents and property owners in the City of Los Angeles along with information on where to plant the trees for maximum energy efficiency benefits. CP currently focuses on providing trees for residential customers, but will also provide trees to commercial customers.

### **ELIGIBILITY**

See website for eligibility details.

### **ADDITIONAL INFORMATION**

[www.cityplants.org](http://www.cityplants.org)

## Local

### AGENCY

DEPARTMENT OF WATER AND POWER (LADWP)

### Business Promotion Bill Credit

The Los Angeles Department of Water and Power welcomes qualified new business customers by offering a discount on their electric energy charges. As of October 2016, new commercial customers with 100 kW demand or greater can get a discount on their electric energy charges for three years through the Business Promotion Bill Credit Program (BPBC).

### ELIGIBILITY

This credit is available to LADWP business customers with new service accounts established on or after October 1, 2016. Businesses are eligible for the discount after they've reached 100 kW demand or greater as reflected on their DWP electric account.

### ADDITIONAL INFORMATION

[www.ladwp.com/bpbc](http://www.ladwp.com/bpbc)

## Local

### AGENCY

DEPARTMENT OF WATER AND POWER (LADWP)

### Charge Up L.A.! (Electric Vehicles)

Charge Up L.A.! provides rebates to offset the cost to purchase and install qualifying electric vehicle (EV) chargers. This program benefits the environment and helps EV drivers save fuel costs at the same time. Commercial customers interested in installing EV chargers for their employees, customers, or fleet cars and warehouse vehicles (such as forklifts) are encouraged to apply. Commercial customers can receive up to \$4,000 for hardwired wall or pedestal-mounted EV chargers.

### ELIGIBILITY

Applicant must be an LADWP commercial customer and the EV charger must be installed within the LADWP service territory. The application must be submitted within six months of EV charger purchase and postmarked no later than June 30, 2018. Please contact the Program staff or visit the program web page for additional requirements.

### ADDITIONAL INFORMATION

<https://www.ladwp.com/ev>

## Local

### AGENCY

DEPARTMENT OF WATER AND POWER (LADWP)

### Commercial Direct Install Free Efficiency Upgrades For Your Business

LADWP's Commercial Direct Install Program is available to qualifying businesses whose average monthly electrical demand is 200 kilowatts (kW) or less. If you are interested in making your operation more energy and water efficient, we can help. Energy and water saving measures include

- Upgrades to energy-efficient lighting system and lamps
- LED exit signs
- Pre-rinse spray valves
- Low-flow showerheads
- Faucet aerators
- Low-flow toilets

### ELIGIBILITY

LADWP business electric customers, in good standing, whose average monthly electrical use is 200 kW or less. Customers who lease their business are eligible for program participation, but landlord permission is required.

### ADDITIONAL INFORMATION

[www.ladwp.com/cdi](http://www.ladwp.com/cdi)

## Local

### AGENCY

DEPARTMENT OF WATER AND POWER (LADWP)

### Commercial Lighting Incentive Program

CLIP offers incentives to help make a wide variety of high-performance lamps and lighting fixtures cost-effective, and targets any size business that still utilizes standard fixtures. CLIP is designed to be consistent with California's statewide lighting programs, leveraging established contractor networks to offer non-residential customers a full suite of lighting products and services to improve the energy efficiency in their businesses by upgrading/retrofitting core lighting systems. CLIP's calculated savings approach allows customers to tailor lighting efficiency upgrades to better meet their lighting needs and attain greater energy savings.

### ELIGIBILITY

Applicants must have a non-residential electric account in good standing. The lighting retrofit project must achieve a minimum of 10% energy savings. Qualifying equipment must receive LADWP approval prior to purchase, installation, and operation.

### ADDITIONAL INFORMATION

[www.ladwp.com/clip](http://www.ladwp.com/clip)

## Local

### AGENCY

DEPARTMENT OF WATER AND POWER (LADWP)

### Custom Performance Program

CPP offers incentives for energy-saving measures not covered by other LADWP non-residential energy efficiency programs. These involve more advanced, high efficiency technologies and innovative energy saving strategies that exceed code, or minimum industry standards. Examples include equipment controls, industrial processes, high efficiency HVAC and chillers, hotel guest room controls, variable frequency drives, and other high efficiency technologies.

### ELIGIBILITY

Must be an LADWP non-residential electric customer in good standing. All projects require a pre-inspection of the existing equipment and baseline conditions. In most cases the new equipment must replace existing equipment.

### ADDITIONAL INFORMATION

[www.ladwp.com/cpp](http://www.ladwp.com/cpp)



## Local

### AGENCY

DEPARTMENT OF WATER AND POWER (LADWP)

### Energy Efficiency Technical Assistance Program

Designed for commercial, industrial, and institutional customers, EETAP was developed to assist LADWP customers in closing the gap between project development and implementation. By providing incentives for energy auditing and project management services, LADWP aims to help its customers identify, strategically plan, and then implement energy efficiency and water conservation measures in the most cost-effective manner.

### ELIGIBILITY

Applicant must be an LADWP non-residential electric customer in good standing. Suggested minimum 50,000 square-foot facility. Energy audits must follow the program guidelines, be stamped by a professional engineer, and approved by LADWP prior to measure implementation.

### ADDITIONAL INFORMATION

[www.ladwp.com/eetap](http://www.ladwp.com/eetap)

## Local

### AGENCY

DEPARTMENT OF WATER AND POWER (LADWP)

### LocateLA

LocateLA help you identify the optimal location for your business expansion, relocation, or start-up within the City of Los Angeles. Free and open to the public, this website integrates commercial and industrial real estate property listings with key workforce demographics and industry information on interactive heat maps powered by Geographical Information System (GIS) software. Now you have immediate centralized access to in-depth information for the City of Los Angeles that could take weeks to research individually.

### ELIGIBILITY

This is a free resource, open to all.

### ADDITIONAL INFORMATION

<http://www.locatela.org/>

## Local

### AGENCY

DEPARTMENT OF WATER AND POWER (LADWP)

### Real-Time Outage Information

You can view real-time outage information and get status updates on service interruptions in your area from the main page of the LADWP website. Follow the Outage Information link for the most up-to-date information available.

### ELIGIBILITY

Open to the public.

### ADDITIONAL INFORMATION

[www.ladwp.com](http://www.ladwp.com)

## Local

### **AGENCY**

DEPARTMENT OF WATER AND POWER (LADWP)

### **Solar Incentive Program**

The Solar Incentive Program (SIP) offers incentives to offset the cost of installing a solar rooftop system. LADWP has been helping our customers to go solar since 1999. This Program offers a one-time payment to customers who purchase or lease solar rooftop systems that generate power for their home or business while still being connected to the city's power grid.

### **ELIGIBILITY**

This Program is open to customers with active LADWP electric accounts in good standing. Commercial incentives are offered for up to 150 kW of solar capacity. Commercial systems larger than 150kW are allowed; however the incentive will only apply to 150kW of the total system capacity.

### **ADDITIONAL INFORMATION**

[www.ladwp.com/sip](http://www.ladwp.com/sip)

## Local

### AGENCY

DEPARTMENT OF WATER AND POWER (LADWP)

### Utility Infrastructure Loan Program

The LADWP's Utility Infrastructure Loan Program ("UIL") provides low cost, multi-year funding to new and existing commercial/industrial customers. This funding can finance a wide range of upgrades involving energy efficiency, water conservation, certain equipment upgrades, and process improvement strategies, as well as new/upgraded power service. The UIL Program is being revamped, which is good news for LADWP commercial and industrial customers. We are currently accepting applications under the existing program's terms and conditions.

### ELIGIBILITY

Open to all LADWP business customers in good standing. Eligibility is based on the customer's ability to repay.

### ADDITIONAL INFORMATION

[www.ladwp.com/uil](http://www.ladwp.com/uil)

## Local

### AGENCY

METROPOLITAN WATER DISTRICT / DEPARTMENT OF WATER AND POWER  
(LADWP)

### SoCal Watersmart Commercial Program

This program is a partnership with the Metropolitan Water District to offer rebates for business customers who purchase and install water conservation equipment, such as high-efficiency toilets and urinals, weather-based irrigation controllers, cooling tower conductivity controllers, and other measures.

### ELIGIBILITY

To qualify, you must be a LADWP water service commercial customer. Additional rules may apply, please see the program webpage for more information.

### ADDITIONAL INFORMATION

[www.socalwatersmart.com](http://www.socalwatersmart.com)

## Local

### AGENCY

PORT OF LOS ANGELES

### Technology Advancement Program (TAP) Port of Los Angeles

The Technology Advancement Program (TAP) is a key component of the Clean Air Action Plan. TAP grants defray the cost of testing new and emerging clean technologies, with the goal of accelerating their entry into the market so the entire industry has cleaner vehicles and equipment for moving cargo. TAP is conducted by both seaports as part of the Clean Air Action Plan. A committee reviews carbon emission reduction technologies with seaport applications and provides grant funds to companies whose technologies meet the committee's qualification standards. TAP's benefits include the following:

- Identifying promising clean technology
- Helping to fund demonstration projects
- Accelerating government approval and market availability to industry

### ELIGIBILITY

The TAP offers grant funding to support the demonstration of advanced technologies that:

- Have a high probability of achieving significant reductions in criteria pollutants and CARB-classified air toxic pollutants, specifically, DPM, NO<sub>x</sub>, and SO<sub>x</sub>
- Are seeking CARB verification or certification for the technology
- Present a strong business case for future successful technology commercialization.

### ADDITIONAL INFORMATION

<https://www.portoflosangeles.org/environment/progress/initiatives/technology-advancement-program/>

## Local

### AGENCY

SOUTH COAST AIR QUALITY MANAGEMENT DISTRICT (SCAQMD)

### Management District Technology Advancement Program

South Coast Air Quality Management District's Technology Advancement Program uses cooperative partnerships with private industry, academic and research institutions, technology developers, and government agencies to co-sponsor projects intended to demonstrate the successful use of clean fuels and technologies that lower or eliminate emissions.

### ELIGIBILITY

SCAQMD has funded these types of projects:

- Development and demonstration of less-polluting automobiles, buses, trucks, construction equipment, boats, locomotives, and other off-road vehicles
- Advancements in engine design, improved batteries, and fuel
- Improved power trains for electric vehicles
- Projects involved in adapting or designing vehicles to run on clean fuels (such as natural gas, propane, methanol, and hydrogen)
- Lower-emission school bus funding
- SCE's energy efficiency programs offer financial incentives for the installation of new high-efficiency equipment or systems

### ADDITIONAL INFORMATION

<http://www.aqmd.gov/home/library/technology-research>



## Local

### AGENCY

SOUTHERN CALIFORNIA GAS COMPANY (SOCALGAS)

### Customized Incentives

SoCalGas offers the following opportunities for businesses to lower investment costs when planning efficiency retrofit projects involving the installation of high-efficiency equipment or systems:

- Incentives for replacing equipment and improving business processes.
- Incentives for new facility design or expansion plans on existing premises.

### ELIGIBILITY

These programs are funded by California utility customers and administered by SoCalGas under the auspices of the California Public Utilities Commission. Program funds, including any funds utilized for rebates or incentives, will be allocated on a first-come, first-served basis until such funds are no longer available. These programs may be modified or terminated without prior notice. Eligibility requirements apply; see the program conditions for details.

### ADDITIONAL INFORMATION

<https://www.socalgas.com/for-your-business/builder-services/savings-by-design>

## Local

### AGENCY

SOUTHERN CALIFORNIA GAS COMPANY (SOCALGAS)

### Food Service Equipment Rebates

As part of our commitment to excellent service, we offer Energy-efficiency Rebates for Business (EERB) on new natural gas-fired cooking equipment and other appliances, for the purpose of replacing inefficient natural gas-fired equipment with more efficient models.

### ELIGIBILITY

To qualify for Food Service Equipment Rebates:

- Equipment must meet technical requirements and be installed according to local building codes and ordinances and/or manufacturer's requirements
- Qualified equipment must be purchased and installed between January 1, 2017 and December 31, 2017
- Cook equipment and pipe insulation does not need to replace old equipment. However, all other equipment listed must replace older equipment
- All required efficiencies must exceed Title 20 and 24 standards
- All eligible cooking equipment is listed at the Food Service Technology Center's website at [fishnick.com](http://fishnick.com)

All other equipment can be found on the California Energy Commission website

### ADDITIONAL INFORMATION

<https://www.socalgas.com/for-your-business/energy-savings/food-service-equipment-rebates>

## Local

### AGENCY

SOUTHERN CALIFORNIA GAS COMPANY (SOCALGAS)

### No-Cost Energy Assessment

Existing customers using 250,000 therms a year or more. SoCalGas offers no-cost energy assessments by the Department of Energy-qualified engineers. Up to \$1 million per project or \$2 million per premise. \$1 per therm saved annually.

### ELIGIBILITY

SoCalGas Custom Energy Analysis: Based on your proposed process or equipment, SoCalGas provides customized energy analysis and recommend the best energy-efficiency measures for the customer. Eligible customer could receiveve financial incentives around \$1 per therm saved annually, up to \$150,000 or 50 percent of project cost (whichever is less). Participant could qualify for multiple projects in one year.

### ADDITIONAL INFORMATION

<https://www.socalgas.com/for-your-business/builder-services/savings-by-design>

## State

### AGENCY

CALIFORNIA DEPARTMENT OF TOXIC SUBSTANCES CONTROL (DTSC)

### I-710 Corridor Community-Wide Assessment Brownfields Grant

The California Environmental Protection Agency, Department of Toxic Substances Control, has received a Community-Wide Assessment Brownfields grant from U.S. EPA to perform environmental assessments for underutilized, but developable, properties within cities along the I-710 Corridor. DTSC's goal is to utilize our environmental, technical, and regulatory expertise to conduct environmental assessments in partnership with local agencies and non-profit organizations to facilitate safe and productive use of brownfields.

### ELIGIBILITY

DTSC is currently seeking properties that meet the following criteria:

- High redevelopment potential
- Redevelopment is hampered due to known or perceived contamination
- Local agency/non-profit organization involvement/partnerships exist
- Local agency/non-profit organization has access to the property

### ADDITIONAL INFORMATION

[http://www.dtsc.ca.gov/SiteCleanup/Brownfields/Loans\\_Grants.cfm](http://www.dtsc.ca.gov/SiteCleanup/Brownfields/Loans_Grants.cfm)

## State

### AGENCY

CALIFORNIA DEPARTMENT OF TOXIC SUBSTANCES CONTROL (DTSC)

### Revolving Loan Fund (RLF) Program

The DTSC RLF Program establishes a revolving loan fund that provides loans to help developers, businesses, schools, and local governments clean-up and redevelop brownfields. This is a brownfields clean-up loan program administered through a Cooperative Agreement with the U.S. Environmental Protection Agency (U.S. EPA).

### ELIGIBILITY

Eligible borrowers can be any public or private entity with control over or access to a Brownfields site. Eligible subgrantees are limited to states, political subdivisions, U.S. territories, Indian tribes, and non-profit organizations that own the site they intend to cleanup. Available loans range from \$200,000 to \$900,000 per site and subgrants are up to \$200,000 per site. Subgrant funds are limited. Loan interest rates will be based on the length of the loan, usually between 2% and 4.5%. Borrowers will be responsible for a 10% owner equity participation match.

### ADDITIONAL INFORMATION

[http://www.dtsc.ca.gov/SiteCleanup/Brownfields/Loans\\_Grants.cfm](http://www.dtsc.ca.gov/SiteCleanup/Brownfields/Loans_Grants.cfm)

## State

### AGENCY

CALIFORNIA DEPARTMENT OF TOXIC SUBSTANCES CONTROL (DTSC)

### Targeted Site Investment (TSI) Program

The TSI Program is a grant program in which brownfields sites are selected to receive environmental investigation services through a competitive application process. For the selected sites, DTSC oversees the investigation and develops a report at no cost to the applicant. The goal of the TSI Program is to facilitate the redevelopment planning and reuse of brownfields. Local government agencies, school districts, and non-profit organizations are highly encouraged to apply. The TSI application closed in July 2017 and will reopen in the spring of 2018.

### ELIGIBILITY

Applicants will need to meet the following criteria:

- A local government agency
- A school district
- A federally or state-recognized tribe
- A redevelopment successor agency
- A non-profit organization

Note: An applicant may be eliminated from participating in the program if DTSC staff or managers believe the applicant's past actions show an unwillingness to be cooperative.

### ADDITIONAL INFORMATION

[http://www.dtsc.ca.gov/SiteCleanup/Brownfields/Loans\\_Grants.cfm](http://www.dtsc.ca.gov/SiteCleanup/Brownfields/Loans_Grants.cfm)

## State

### AGENCY

CALIFORNIA ENERGY COMMISSION

### Energy Innovations Small Grant Program

The Energy Innovations Small Grant (EISG) Program provides up to \$150,000 for hardware projects and \$75,000 for modeling projects to small businesses, non-profit organizations, individuals, and academic institutions to conduct research that establishes the feasibility of new, innovative energy concepts.

### ELIGIBILITY

Research projects must target one of the PIER R&D areas, address a California energy problem, and provide a potential benefit to California electric and natural gas ratepayers.

### ADDITIONAL INFORMATION

<http://www.energy.ca.gov/research/innovations/>

## State

### AGENCY

CALIFORNIA ENVIRONMENTAL PROTECTION AGENCY'S AIR RESOURCES BOARD

### Clean Vehicle Rebate Project

Administered by CSE for the California Air Resources Board, the Clean Vehicle Rebate Project (CVRP) offers up to \$7,000 in electric vehicle rebates for the purchase or lease of new, eligible zero-emissions and plug-in hybrid light-duty vehicles.

### ELIGIBILITY

Eligible applicants must meet requirements that include, but are not limited to, the following:

- Be an individual, business\*, nonprofit or government entity that is based in California, or has a California-based affiliate at the time the rebated vehicle is purchased or leased.
- Be a purchaser or lessee of a new eligible vehicle and submit a CVRP application:
  - a. Within 18 months of the vehicle purchase or lease date
  - b. After executing and signing a purchase or lease agreement.

\*Sole proprietorships and DBA's (Doing Business As; also, called fictitious business name, assumed business name, or trade name) cannot apply as a business and must instead apply as an individual.

### ADDITIONAL INFORMATION

<https://www.arb.ca.gov/msprog/aqip/cvrp.htm>



## State

### AGENCY

CALIFORNIA ENVIRONMENTAL PROTECTION AGENCY'S AIR RESOURCES BOARD

### Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project

The Air Quality Improvement Program (AQIP) Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project (HVIP), funded by California Environmental Protection Agency's Air Resources Board, provides vouchers to help California fleets purchase hybrid and zero-emission trucks and buses. Voucher amounts are based on the number of vehicles purchased and vehicle weight and range from \$12,000 to \$110,000 per vehicle. The State's investment in HVIP at this time plays a crucial role in accelerating early market penetration of hybrid technology with the goal of significant penetration of these vehicles into California by 2020. The California Air Resources Board (ARB) added an additional \$9.15 million to available HVIP funding on June 17, 2015.

### ELIGIBILITY

ARB must approve hybrid and zero-emission vehicles, low NOx engines, and new vehicles equipped with low NOx engines in order for them to become eligible for the program. For HVIP's Vehicle Eligibility List go to: [http://www.californiahvip.org/docs/HVIP\\_EligibleVehicles.pdf](http://www.californiahvip.org/docs/HVIP_EligibleVehicles.pdf)

### ADDITIONAL INFORMATION

[www.californiahvip.org](http://www.californiahvip.org)

## State

### AGENCY

CALIFORNIA ENVIRONMENTAL PROTECTION AGENCY'S AIR RESOURCES BOARD

### Incentive Programs for Alternative Fuels and Vehicles

The Air Quality Improvement Program (AQIP), established by the California Alternative and Renewable Fuel, Vehicle Technology, Clean Air, and Carbon Reduction Act of 2007 (Assembly Bill (AB) 118, Statutes of 2007, Chapter 750), is a voluntary incentive program administered by the Air Resources Board to fund clean vehicle and equipment projects, research on biofuels production and the air quality impacts of alternative fuels, and workforce training. The AQIP Guidelines and annual Funding Plans guide ARB's implementation of the AQIP.

### ELIGIBILITY

- Hybrid Truck and Bus Voucher Program
- AQIP background, working group information and regulatory text
- Program administrator page with list of eligible vehicles / application forms
- Zero-Emission Vehicle and Plug-In Hybrid Light-Duty Vehicle Rebate Project
- AQIP background, working group information and regulatory text
- Program administrator page with list of eligible vehicles / application forms (Clean Vehicle Rebate Project)

### ADDITIONAL INFORMATION

<https://www.arb.ca.gov/fuels/altfuels/incentives/incentives.htm>

## State

### AGENCY

CALIFORNIA ENVIRONMENTAL PROTECTION AGENCY'S AIR RESOURCES BOARD

### Non-Toxic Dry Cleaning Incentive Program (AB998)

Assembly Bill 998 (AB 998) established the Non-Toxic Dry Cleaning Incentive Program to provide financial assistance to the dry cleaning industry to switch from systems using perchloroethylene (Perc), an identified toxic air contaminant and potential human carcinogen, to non-toxic and non-smog forming alternatives. Dry cleaners meeting eligibility criteria can receive two grants from the California Air Resources Board (CARB).

### ELIGIBILITY

Grants Available for California Dry Cleaners

Dry cleaners meeting eligibility criteria can receive two grants from the California Air Resources Board (CARB) 1. \$10,000 for non-toxic, non-smog-forming grant.

To be eligible, dry cleaning operations must:

- Currently use Perc with plans to replace an existing Perc system with a professional wet-cleaning system; CO<sub>2</sub> system; or other CARB-approved non-toxic, non-smog-forming technology. Following conditional approval of the grant:
- The dry cleaning business must have its installation approved and verified by CARB in order to receive the grant funding. 2. Up to \$7,500 for demonstration site grant

To be eligible, dry cleaning operations must:

- Operate a qualifying non-toxic, non-smog-forming technology such as a: professional wet-cleaning system; CO system; or Other CARB-approved non-toxic, non-smog-forming technology.
- Have no outstanding local air district permit fees or be involved in any CARB or local air district enforcement action.

### ADDITIONAL INFORMATION

<https://www.arb.ca.gov/toxics/dryclean/ab998.htm>

## State

### AGENCY

CALIFORNIA GOVERNOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT

### The California Competes Tax Credit

The California Competes Tax Credit is an income tax credit available to businesses that are locating to, or stay and grow in, California. Tax credits are based on a number of factors including the number of jobs directly created/retained in California by your business; the wages paid to those employees; and the amount of investment made in California.

### ELIGIBILITY

The California Competes Tax Credit is an income tax credit available to businesses that want to come, stay, or grow in California. Tax credit agreements are negotiated by GO-Biz and approved by a statutorily created "California Competes Tax Credit Committee," consisting of the State Treasurer, the Director of the Department of Finance, the Director of GO-Biz, and one appointee each by the Speaker of the Assembly and Senate Committee on Rules.

### ADDITIONAL INFORMATION

<http://www.business.ca.gov/Programs/CaliforniaCompetesTaxCredit>

## State

### AGENCY

CALIFORNIA INFRASTRUCTURE AND ECONOMIC DEVELOPMENT BANK (IBANK)

### California Small Business Loan Guarantee Program (SBLGP)

Program helps small businesses establish good credit history with a lender, so that they are able to obtain future loans independent of the program.

### ELIGIBILITY

Companies with 500 or fewer employees (defined by 13 CFR 121.106). Proceeds must be used in California and must benefit the applicant's business (such as expansion into new facilities, new equipment purchases or working capital).

### ADDITIONAL INFORMATION

<http://www.ibank.ca.gov/programs/what-is-the-sbfc>

## State

### AGENCY

CALIFORNIA INFRASTRUCTURE AND ECONOMIC DEVELOPMENT BANK (IBANK)

### Industrial Development Bonds

California cities, counties, joint powers authorities, and state government (through the California Infrastructure and Economic Development Bank) have the authority to offer low interest financing via tax-exempt industrial revenue bonds to businesses for real estate acquisition, construction of manufacturing facilities, and equipment. Interest rates are generally 20 - 30% below commercial alternatives. Longer term financing than conventional assistance, bonds are assumable if business continues to engage in qualified business category. No penalties assessed for prepayment.

### ELIGIBILITY

Up to \$20 million for capital expenditures, with an aggregate \$40 million limitation. Primary business activity must be manufacturing, processing or fabrication; the primary use of bond funds must be acquisition, construction, rehabilitation, or equipping. The capital expansion must provide a public benefit, such as the creation of new jobs. Project must meet certain public benefit criteria, and must have a letter of credit in the amount of the bonds with A3 Moody's or A- S&P or Fitch ratings.

### ADDITIONAL INFORMATION

<http://www.ibank.ca.gov/ibank/Programs/What-are-Industrial-Development-Bonds>

## State

### AGENCY

CALIFORNIA PUBLIC UTILITIES COMMISSION

### Self-Generation Incentive Program

The CPUC's Self-Generation Incentive Program (SGIP) provides incentives to support existing, new, and emerging distributed energy resources. SGIP provides rebates for qualifying distributed energy systems installed on the customer's side of the utility meter. Qualifying technologies include wind turbines, waste heat to power technologies, pressure reduction turbines, internal combustion engines, microturbines, gas turbines, fuel cells, and advanced energy storage systems. The total SGIP incentive budget authorized through 2019 is approximately \$566,692,308. SGIP will reserve 79% of these incentives for energy storage projects and 21% of its incentives for generation projects.

### ELIGIBILITY

The Self-Generation Incentive Program (SGIP) provides financial incentives for the installation of new qualifying technologies that are installed to meet all or a portion of the electric energy needs of a facility. The purpose of the SGIP is to contribute to Greenhouse Gas (GHG) emission reductions, demand reductions, and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization, as well as market transformation for distributed energy resource (DER) technologies.

### ADDITIONAL INFORMATION

<http://www.cpuc.ca.gov/sgip/>

## State

### AGENCY

CALIFORNIA STATE BOARD OF EQUALIZATION

### The Sales and Use Tax

Manufacturers and certain research and developers may qualify for a partial exemption of sales and use tax on certain manufacturing and research and development equipment purchases and leases.

### ELIGIBILITY

To be eligible the business must be engaged in certain type of business (qualified person), purchase qualified property and use the qualified property for the uses allowed by this law. For this relief to apply, the following conditions must be met:

- You must have written to the BOE for tax advice, and your request must have described the specific facts and circumstances of the activity or transaction (if someone writes on your behalf, you must be identified as the taxpayer to whom the advice applies)
- The BOE must have responded in writing and stated whether the described activity or transaction was subject to tax or stated the conditions under which tax would apply

### ADDITIONAL INFORMATION

<http://www.boe.ca.gov/pdf/boe8.pdf>



## State

### AGENCY

CALIFORNIA STATE TREASURER'S OFFICE / CALIFORNIA POLLUTION CONTROL FINANCING AUTHORITY (CPCFA)

### **Air Resources Board (ARB) ON-Road Heavy-Duty Vehicle Air Quality Loan Program**

Loan insurance on a maximum of \$1.5 million for the purposes of acquiring new trucks and buses, newer used trucks and buses, and retrofits. SmartWay aerodynamic technologies can be financed as well.

### ELIGIBILITY

To be eligible, businesses must have 100 or fewer employees and \$10 million or less in annual revenues averaged over 3 years. This program can be used by businesses with 40 or fewer heavy-duty diesel vehicles in the fleet.

### ADDITIONAL INFORMATION

[www.treasurer.ca.gov/cpcfca/calcap/arb/](http://www.treasurer.ca.gov/cpcfca/calcap/arb/)

## State

### AGENCY

CALIFORNIA STATE TREASURER'S OFFICE / CALIFORNIA POLLUTION CONTROL FINANCING AUTHORITY (CPCFA)

### California Capital Access Program (CalCap) for Small Business

Loan insurance on a maximum of \$5 million (\$2.5 million enrolled) for small businesses that have difficulty obtaining financing is available. Loans must be used to finance the acquisition of land, construction or renovation of buildings, the purchase of equipment, other capital projects, and working capital.

### ELIGIBILITY

Small businesses must meet the following criteria:

- The borrower's business must be in one of the industries listed in the qualified Standard Industry Classification (SIC) or the North American Industry Classification System (NAICS) codes list
- The borrower's primary business and at least 51% of its employees or business income, sales or payroll must be in California
- The business activity resulting from the bank's loan must be created and retained in California
- The small business must be classified as a small business under U.S. Small Business Administration guidelines and have fewer than 500 employees

### ADDITIONAL INFORMATION

<http://www.treasurer.ca.gov/cpcfca/calcap/sb/summary.a>

## State

### **AGENCY**

CALIFORNIA STATE TREASURER'S OFFICE / CALIFORNIA POLLUTION CONTROL FINANCING AUTHORITY (CPCFA)

### **Electric Vehicle Charging Station Financing Program**

The Electric Vehicle Charging Station Program through California Capital Access Program (CalCAP), provides finance incentives to both lenders and borrowers for the purchase and installation of electric vehicle charging stations at California businesses. CalCAP provides rebates to borrowers who participate, and may provide lenders with up to 100% coverage on certain loan defaults.

### **ELIGIBILITY**

Costs of installation and acquisition of electric vehicle infrastructure, design and development costs, operation and maintenance costs, as well as hardware and software costs necessary to operate the charger. Almost any corporation, partnership, cooperative, or other entity with 1,000 or less employees are eligible. Enrolled loans are insured for up to 48 months and are limited to \$500,000 per borrower.

### **ADDITIONAL INFORMATION**

<http://www.treasurer.ca.gov/cpcfaca/calcap/>

## State

### AGENCY

CALIFORNIA STATE TREASURER'S OFFICE / CALIFORNIA POLLUTION CONTROL FINANCING AUTHORITY (CPCFA)

### Recycling Market Development Zone Revolving Loan Program

CalRecycle administers a Recycling Market Development Zone Loan Program that provides low-interest loans to companies that increase diversion of non-hazardous solid waste from California landfills and promote market demand for secondary and post-consumer materials. Benefits low-interest loan program, which can provide up to 75% of the cost of a project or \$2 million (whichever is less).

### ELIGIBILITY

The project must be located in a Recycling Market Development Zone. City of Los Angeles has Recycling Market Development Zone (RMDZ), which provide a varying array of services, including business and technical assistance, financing, incentives, and product marketing to businesses that use materials from the waste stream to manufacture products that are located in a qualifying zone. The City of Los Angeles contains the following designated zone: • City of Los Angeles <http://www.calrecycle.ca.gov/rmdz/reports/Zones/Detail.aspx?RMDZID=6>

### ADDITIONAL INFORMATION

<http://www.calrecycle.ca.gov/>

## State

### AGENCY

CALIFORNIA STATE TREASURER'S OFFICE / CALIFORNIA POLLUTION CONTROL FINANCING AUTHORITY (CPCFA)

### Tax-Exempt Bond Financing Program

The Pollution Control Tax-Exempt Bond Financing Program provides California businesses with tax-exempt bond financing for the acquisition, construction, or installation of qualified pollution control, waste disposal, waste recovery facilities, and the acquisition and installation of new equipment.

### ELIGIBILITY

The following types of projects are eligible for financing:

- Large Business: Provides financing to California business, irrespective of company size, for the acquisition, construction or installation of qualified pollution control, waste disposal, and resource recovery facilities
- Small Business: Provides financing to California businesses that meet the size standards set forth in Title 13 of the Code of Federal Regulations or are an eligible small business, which is defined as 500 employees or less, including affiliates, for the acquisition, construction or installation of qualified pollution control, waste disposal, and resource recovery facilities.
- Final determination of eligibility is based upon opinion of Bond Counsel and Tax Counsel pursuant to Federal Tax Laws.

### ADDITIONAL INFORMATION

<http://www.treasurer.ca.gov/cpcf/bondfinancing.asp>

## State

### AGENCY

STATE OF CALIFORNIA FRANCHISE TAX BOARD

### Net Operating Loss Carryover

California tax law allows businesses that experience a loss for the year to carry this loss forward to the next year (dubbed “Net Operating Loss Carryover”) in order to offset income in the years that follow. New businesses can carry-over 100% of their losses for 20 years if the loss is in their first year of operation.

### ELIGIBILITY

If the loss attributable to the qualified taxpayer's business activities within the EDA prior to the EDA expiration date, the EDA allowed NOL deduction offset for the business income attributable to operations of the taxpayer within the designated EDA

### ADDITIONAL INFORMATION

<https://www.ftb.ca.gov/businesses/credits/eda/resources/scoping/nol.shtml>

## State

### AGENCY

THE CALIFORNIA DEPARTMENT OF TRANSPORTATION (CALTRANS)

### Caltrans Projects

The California Department of Transportation (Caltrans), Office of Business & Economic Opportunity (OBEO) is dedicated to increasing the participation of Small Business (SB), Disadvantaged Business Enterprise (DBE), and Disabled Veteran Business Enterprise (DVBE) firms in both Federal and State contracting and procurement.

OBEO ensures non-discrimination in the execution of contracts and promotes positive external customer relations, and is dedicated to increase the participation of Small Business (SB), Disadvantaged Business Enterprise (DBE), and Disabled Veteran Business Enterprise (DVBE) firms in both Federal and State contracting and procurement by providing outreach, training, bidding opportunity availability, and prompt payment assistance.

### ELIGIBILITY

Federal Program: Caltrans is committed to an overall Disadvantaged Business Enterprise (DBE) goal of 12.5 percent on its federal-funded projects based upon a race-neutral and race-conscious methodology. State Programs: Caltrans is committed to increasing the economic opportunity and development of Small Business (SB) and Disabled Veteran Business Enterprises (DVBE) within the State of California. Caltrans is committed to an SB participation goal of 25% and DVBE goal of 5% on State-funded contracts and procurement opportunities.

### ADDITIONAL INFORMATION

<http://www.dot.ca.gov/obeo/>

## Federal

### AGENCY

ENVIRONMENTAL PROTECTION AGENCY (EPA)

### Pollution Prevention Information Network Grant Program (PPIN)

The PPIN grant program funds cooperative agreements for a network of P2 centers that share expertise and resource nationally and assess the needs of multiple state technical assistance programs. The centers develop and deliver P2 tools and training to meet the needs of technical assistance providers and businesses. The centers measure the impact of their work. EPA plans to award approximately \$1.6 million in PPIN grants: \$800,000 in FY 2016 and \$800,000 in FY 2017.

### ELIGIBILITY

State governments, colleges, and universities (recognized as state entities), federally-recognized tribes, and intertribal consortia are eligible with a 50 percent match. Proposed range in FY 2016 is \$110,000 - \$220,000 for a two-year funding period. Total Grants: 8.

### ADDITIONAL INFORMATION

<https://www.epa.gov/p2/grant-programs-pollution-prevention>



## Federal

### AGENCY

FEDERAL FINANCING ASSISTANCE & GRANT OPPORTUNITIES

### **Rural Energy for America Program Renewable Energy Systems & Energy Efficiency Improvement Loans & Grants**

The U.S. Department of Agriculture (USDA) provides Business & Industry Guaranteed Loans in rural communities. Loan guarantee provided for up to 80% on loans ranging from \$750,000 to \$5 million and up to 70% on loans between \$5 million and \$10 million.

### ELIGIBILITY

The project must be in a rural area beyond the urbanized periphery surrounding a city of 50,000 or more.

### ADDITIONAL INFORMATION

<https://www.rd.usda.gov/programs-services/rural-energy-america-program-renewable-energy-systems-energy-efficiency>

## Federal

### AGENCY

U.S. DEPARTMENT OF COMMERCE / ECONOMIC DEVELOPMENT  
ADMINISTRATION (EDA)

### Economic Development Administration Revolving Loan Fund Program (RLF)

The EDA Revolving Loan Fund (RLF) Program supplies small businesses and entrepreneurs with gap financing to start or expand their business. As part of the EDA's Economic Adjustment Assistance Program, EDA's regional offices award competitive grants to units of local government, state governments, institutions of higher education, public or private non-profit organizations, EDA-approved economic development district organizations, and Indian Tribes to establish RLFs. EDA's RLF recipient, in turn, disburses money from the RLF to make loans at interest rates that are at or below market rate to small businesses or to businesses that cannot otherwise borrow capital. As the loans are repaid, the grantee uses a portion of interest earned to pay administrative expenses and adds remaining principal and interest repayments to the RLF's capital base to make new loans. A well-managed RLF award actively makes loans to eligible businesses and entities, continues to revolve funds, and does not have a termination date.

### ELIGIBILITY

An Eligible Applicant that is a non-profit organization must include in its application for Investment Assistance a resolution passed by (or a letter signed by) an authorized representative of a general purpose political subdivision of a State, acknowledging that it is acting in cooperation with officials of such political subdivision. EDA may waive this cooperation requirement for certain Projects of a significant Regional or national scope under parts 306 or 307 of their chapter.

### ADDITIONAL INFORMATION

<https://www.eda.gov/rlf/>

# Federal

## AGENCY

U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT (HUD)

## HUD

HUD provides substantial amounts of financial assistance to state and local governments and nonprofit organizations for a variety of purposes, such as modernizing public housing and renovating urban areas. HUD's funding recipients, in turn, use a significant portion of these funds to contract directly for supplies, services, and construction to help them carry out their projects.

## ELIGIBILITY

These procurements may offer considerable contracting opportunities in general and often provide significant opportunities for participation by small, small disadvantaged, and women-owned small businesses.

## ADDITIONAL INFORMATION

[https://portal.hud.gov/hudportal/HUD?src=/program\\_offices/sdb/guide/general#Grants](https://portal.hud.gov/hudportal/HUD?src=/program_offices/sdb/guide/general#Grants)

# Federal

## AGENCY

U.S. DEPARTMENT OF INTERIOR

## Office of Small and Disadvantaged Business Utilization

Implement policies, procedures, and training programs for the Department to emphasize our commitment to contracting with small businesses.

## ELIGIBILITY

Small and disadvantaged business communities, including Indian economic enterprises, small disadvantaged, women-owned, veteran-owned, service disabled veteran owned, small businesses located in historically underutilized business zones (HUBZone) areas, and the Ability One Program.

## ADDITIONAL INFORMATION

<https://www.doi.gov/pmb/osdbu>

# Federal

## AGENCY

U.S. DEPARTMENT OF TRANSPORTATION

## Small and Disadvantaged Business Enterprise (SDBE) Assistance

Financial assistance will be provided to SDBE to compete for DOT's contracting and subcontracting dollars. Examples are Short-Term Lending Program (STLP), Bonding Education Program (BEP), etc.

## ELIGIBILITY

Firms that are DBE and SBA certified as HUBZone or Service Disabled Veteran Owned Small Business that maintain, reconstruct, or provide transportation services. Business must be SBA size, operated for profit, independently owned and operated, US based.

## ADDITIONAL INFORMATION

<https://www.transportation.gov/osdbu>

# Federal

## AGENCY

U.S. DEPARTMENT OF VETERANS AFFAIRS

## VA Small and Veteran Business Programs

Veteran Small and Veteran Business Programs implement the requirements to aid, counsel, assist, and protect the interests of small and Veteran business concerns to ensure that the federal government awards these businesses a fair proportion of total VA property and services purchases, contracts, and subcontracts.

## ELIGIBILITY

For acquisition purposes, small and Veteran businesses must be independently owned and operated, not dominant in the field of operation in which they are bidding on government contracts, and otherwise qualify as small businesses according to Small Business Administration (SBA) criteria and size standards.

## ADDITIONAL INFORMATION

<http://www.va.gov/osdbu/programs/>

# Federal

## AGENCY

U.S. SMALL BUSINESS ADMINISTRATION (SBA)

## 7(a) Loan Program

The 7(a) Loan Program includes financial help for businesses with special requirements. For example, funds are available for loans to businesses that handle exports to foreign countries, businesses that operate in rural areas, and for other very specific purposes. The loan proceeds may be used to establish a new business or to assist in the acquisition, operation, or expansion of an existing business.

## ELIGIBILITY

Small business is America's most powerful engine of opportunity and economic growth are eligible. That's where the SBA comes in. SBA offers a variety of programs and support services to help you navigate the issues you face with your initial applications, and resources to help after you open for business.

## ADDITIONAL INFORMATION

[www.sba.gov/7a-loan-program](http://www.sba.gov/7a-loan-program)

# Federal

## AGENCY

U.S. SMALL BUSINESS ADMINISTRATION (SBA)

## MicroLoan Program

The MicroLoan Program provides small, short-term loans to small business concerns and certain types of not-for-profit child-care centers. The maximum amount of the loan is \$50,000.

## ELIGIBILITY

Each intermediary lender has its own lending and credit requirements. Generally, intermediaries require some type of collateral, as well as the personal guarantee of the business owner.

MicroLoans can be used for:

- Working capital
- Inventory or supplies
- Furniture or fixtures
- Machinery or equipment
- Proceeds from an SBA microloan cannot be used to pay existing debts or to purchase real estate

## ADDITIONAL INFORMATION

<https://www.sba.gov/offices/headquarters/ofa/resources/11432>



## Federal

### AGENCY

UNITED STATES DEPARTMENT OF LABOR / EMPLOYMENT AND TRAINING  
ADMINISTRATION

### Foreign Trade Zones

- Deferral, reduction, or elimination on products admitted to the Zone by U.S.-based companies, helping American companies improve their competitive position versus their counterparts abroad
- Streamlined customers procedures (e.g., “weekly entry” or “direct delivery”)
- Foreign goods and domestic goods held for export are exempt from state/local inventory taxes
- Foreign Trade Zone status may also make a site eligible for state/local benefits, which are unrelated to the Foreign Trade Zone Act

### ELIGIBILITY

- Los Angeles (Zone No. 202), California Grantee: Board of Harbor Commissioners of the City of Los Angeles, 425 South Palos Verdes Street, San Pedro, CA 90731

### ADDITIONAL INFORMATION

[www.portoflosangeles.org/facilities/ftz\\_202.asp](http://www.portoflosangeles.org/facilities/ftz_202.asp)